

CSCM™ (Certified Supply Chain Manager) Exam - FAQ's in India

What does the CSCM stands for?

Certified Supply Chain Manager

Who gives out the Exam and the Certification?

ISCEA (International Supply Chain Education Alliance) is the owner and operator of this Exam and Certification.

Read more at http://www.iscea.com/about_us.html

What is the main Benefit of having the CSCM designation?

- Get recognized as a Global Supply Chain Industry Expert. ISCEA certifies that the CSCM is both expert in Supply Chain theory and a practitioner, who can manage and lead a modern Supply Chain Organization with P&L Responsibilities.
- A certified CSCM can use the title "CSCM" after his or her name with the signature and in business cards.
- A certified CSCM is qualified to instruct and train others for CSCM/CSCA/CSCP/CPIM/CPM Certifications.

What are the Topics covered in the CSCM Exam?

Elements of the Supply Chain, Just-in-Time (JIT), Manufacturing Resources Planning, MRP Techniques and Practice, Demand Planning, Capacity Management, Demand management, Sales and Operations Planning, Master Scheduling, Finite Scheduling, Business Plans, Inventory management Techniques, Understanding your source of supply, How to manage your Procurement, Partnership with Vendors, Prioritizing and Sequencing work, Push and Pull Systems, Implementing controls, Understanding the Global Market, Outsourcing, Understanding of Supply Chain Networks, Make up of a Supply Chain Organization, Systems that needed to run your Supply Chain, Putting controls in place to support the Supply Chain Vision, Supply Chain Projects, Supply Chain Financial budgets, Total Supply Chain Cost implications, Product Costing, Operational Accounting, Managing Supply Chain Teams, Team Building, Total Quality Management (TQM), Continues Improvement, and LEAN Six Sigma.

Is there any Self Study Exam Preparation Material?

Yes, ISCEA offers a Self study CSCM preparation Guide for US\$50. Please write to anna@iscea.com for sourcing this.

How do I know if I am eligible for the CSCM certification examination?

Full-time University Students or any working executive with minimum of graduate education are eligible for appearing for the CSCM examination.

What is the CSCM Exam content?

Subject Matter Covered in the ISCEA CSCM Exam:

- Supply Chain Body of Knowledge (80%)
- Theory of Constraints (10%)
- Operational Accounting (4%)
- Lean Six Sigma (4%)
- Leadership & Team Building (2%)

Break Down of the 80% of the Supply Chain Body of Knowledge in the Exam:

- Understating the Supply Chain
- Supply Chain Performance: Achieving Strategic Fit and Scope
- Supply Chain Drivers and Obstacles
- Designing the Distribution Network in a Supply Chain
- Network Design in the Supply Chain
- Network Design in an Uncertain Environment
- Demand Forecasting in a Supply Chain
- Aggregate Planning in the Supply Chain
- Planning Supply and Demand-Managing Predictable Variability
- Managing Economies of Scale in the Supply Chain- Cycle Inventory
- Managing Uncertainty in the Supply Chain- Safety Inventory
- Determining Optimal Level of Product Availability
- Sourcing Decisions in a Supply Chain
- Transportation in the Supply Chain
- Pricing and Revenue Management in the Supply Chain
- Coordination in the Supply Chain
- Information Technology and Supply Chain
- E-Business and the Supply Chain

How many Modules make up the CSCM Exam?

One exam covers all modules. CSCM is a 200 questions exam. You get 4 hours to answer them.

Must have Certification for Global Supply Chain Managers!

Is the CSCM Exam computer based?

Yes. Computer base test is given in partnership with LaserGrade at over 1,000 locations
(Presently Not Available in India).

What are the other Certifications and Workshops offered by ISCEA?

Please visit <http://www.supplychaineducationalliance.com/schedule.html> for a complete list.

Can I take the Pencil and paper(P&P) Exam In India?

Yes. Pencil and Paper exam is given on the **3rd Saturday of February, April, June, August, October, and December** in most Metros in India. One must register 14 days prior to the exam.

1. Become an ISCEA member online. ISCEA Membership is FREE!
http://www.supplychaineducationalliance.com/membership_form.html page.
2. Register online for the CSCM examination at http://www.iscea.com/cscm_exam.html

How much does it cost to take the CSCM Exam?

CSCM complete exam cost US\$250 and CSCA exam cost US\$125.

How do I pay for the CSCM/CSCA Exam Fees?

There are 2 payment options available in India:

1. Pay on-line at www.iscea.com
2. Register online and then complete the registration process by paying exams fees at **Rai Foundation** locations two weeks prior to the exam. Checks must be made in US Dollars in favor of "ISCEA" (see below as how to obtain a check made in US Dollars)

How to obtain a check made in US Dollars:

You will be able to obtain a Draft in US Dollars from any of "The State Bank of India" branch locations. Please ask them to make you a check in US Dollars in favor of "ISCEA" drawn from their account at "The Bank of New York". Please make sure you do not make any additional endorsements in the check.

What are the P&P Exam Locations in INDIA and Exam Dates?

CSCM and CSCA exams are administered in various cities through out India. ISCEA holds the CSCA and CSCM exams on the 3rd Saturday of February, April, June, August, October, and December. Here are Rai Foundation Exam Locations.

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| Delhi Rai Foundation A-41, MCIE, Mathura Road, New Delhi-110044 Phone: 011 - 26991300 / 41560000 / 41570000 Contact: Dr K V Narrasimham | Hyderabad Rai Foundation 6-30,31,32 Bala Nagar, Opp. IDPL R&D Center, Hyderabad-500037 Phone: 9391356008 Contact: Mr. PL Satyanarayana | Bhopal Rai Foundation 56/1, Shyamla Hills, Bhadbhada Road, Near Depot Chauraha, Bhopal-462003 Tel: 9425300659 Contact: Ms. Swati Tiwari | Chennai Rai Foundation Rai Business School, 596, Anna Salai, Teynampet, Chennai-600018 Phone: 044 - 42059322 /23 / 24 Contact: Shiny T C |
| Mumbai Rai Foundation Plot No.20, Sector-11, Foundation Towers, Belapur CBD, Navi Mumbai-400614 Phone: 9323906686 Contact: Mr. Andrew Alphonso | Kochi Rai Foundation No.XIII/960, Tagore Road, Karuvilipadi, Thoppumpady, PO, Kochi-682005 Phone: 9446466415 Contact: Mr. Ranjit | Bangalore Rai Foundation 15th Milestone, Gottigere, Bannerghatta Road, Bangalore-560083 Phone: 080-32923268 , 9342018614 Contact: Mr D.Nagaraj | Checks must be made in US Dollars in Favor of "ISCEA" When mailing the checks to Rai University campus that you are planning to take the exam, please send it to the attention of the Contact person listed here. |



Visit http://www.rbs.edu.in/rbs_campuses.htm for more information about the exam locations.

If I am not ready for CSCM, is there another supply chain exam from ISCEA?

Yes, The CSCM exam consist of 200 questions while the CSCA (Certified Supply Chain Analyst) examination covers 100 questions. The cost of CSCA is half the cost of CSCM and one can first do CSCA and pay the difference in price for sitting for the CSCM examination.

What things are required on the date of the P&P Exam?

ISCEA ask that you get to the exam center 30 minutes prior to the exam to complete the registration process.

Please bring these 2 items. Without which you will not be allowed to take the exam:

1. **Two identifications, one of which should have your photo. They must be Government issued. Bring a photocopy of the picture Identification that you can leave with the exam proctor.**
2. **The email confirmation received from ISCEA.**

The **ONLY** items allowed in the exam hall will be number 2 pencils to make the answer in the electronic score card, simple calculator, and plain paper to do any calculations. You will also be allowed to bring in water, soft drinks and any medications that is needed for this four-hour period.

How many questions do I have to get correct to pass the CSCM Exam?

You have to get 140+ (70%) correct to pass the CSCM Exam and 70+ (70%) correct to pass the CSCA exam. If you do not pass the exam, you can take the exam once more free of charge, as long as you have taken one or more workshops from ISCEA. E-mail anna@iscea.com to get your voucher number for the free Exam.

How soon will I get notified of the results?

1. Computer Based Test takers will know the status immediately after taking the Computer Base Test. ISCEA will mail CSCM certificate within 30 days of passing the exam.
2. Pencil and Paper exam takers will be notified within 30 days from taking the exam. CSCM Certificate will also be mailed within 30 days of passing the exam.

Are there review workshops to help to prepare for the CSCM exam?

Yes, ISCEA (India) conducts **10 day 2 hour or 5 days 4 hour Accelerated CSCM Review Workshops** on monthly basis in Delhi. In addition to ISCEA workshops, various Universities and Colleges also conduct CSCM review workshops. For workshops in India, please contact us at anna@iscea.com

Do I have to take an ISCEA CSCM review workshop before taking the CSCM exam?

No, But we highly recommend that you take ISCEA or any other review workshop to gain the knowledge. We are interested in you knowing the subject matter as well as having the certification.

What do I need to do to maintain the Certification?

You need to have 15 ISCEA PDU (Professional Development Units) each year. 15 ISCEA PDU = 15 hours of continuing education related activities. Many activities, such as attending Supply Chain seminars and ISCEA events, online workshops qualify towards PDU points.

What Referral benefits dose ISCEA offer.

1. Register group of four and take the CSCM for FREE!
Must register 30 days before the Examination to get this benefit.

Email anna@iscea.com before you register online for the exam giving all the names in one email to qualify for this referral benefit.

ISCEA Job Placement Service:

Another Free Service for ISCEA Members. ISCEA receives requests from multi-national Companies doing business in India for qualified Supply Chain Professional with CSCM Certification. If you are interested or know of anyone looking for employment, please post resumes at www.grimmis.com. Grimmis is ISCEA's International Placement Services operation.

How do I get sample questions?

If you are interested in sample questions, please contact us via email at anna@iscea.com

Is there any ISCEA Recommended Self Study Books for CSCM or CSCA exams?

Yes. Here are the Recommended Self Study books. These books are available at ISCEA Book Store and at any leading Bookseller in your area.

Supply Chain Management, by Sunil Chopra, Peter Meindl.

For advanced undergraduate and MBA courses in Supply Chain Management. This book brings together the strategic role of the supply chain, key strategic drivers of supply chain performance, and the tools and techniques for supply chain analysis. Every chapter gives suggestions that managers can use in practice and all methodologies are illustrated with an application in Excel. Fully updated material keeps the book on the forefront of supply chain management. Distribution networks (Chapter 4); Sourcing (Chapter 13), discusses different sourcing activities including supplier assessment, supplier contracts, design collaboration, and procurement; Price and revenue management (Chapter 15); Early coverage of designing the supply chain network-after developing a strategic framework, readers can discuss supply chain network design in Chapters 5 and 6 and then move on to demand, supply, inventory, and transportation planning; Information Technology in the Supply Chain (Chapter 17). For business professionals managing the supply chain.

Manufacturing Operations and Supply Chain Management by David L. Taylor, David Brunt

A text explaining both the theory and the practical application of the 'lean' approach to manufacturing operations and supply chain management. Includes practical case studies which illustrate the theory presented, dealing with every aspect of the supply chain. For students in logistics, operations management, or supply chain management.

Necessary But Not Sufficient by Eliyahu M. Goldratt, Eli Schragenheim, Carol A. Ptak

After reading the newspapers and following the sharp oscillations of the stock market, it becomes apparent that hi-tech companies are of a different breed. Never before have the chances of making a fortune been so realistic and never before have large companies been so fragile. What is really going on inside these hi-tech companies? What types of pressures and challenges are they facing? And how do they cope? Computer software providers, especially the ones that specialize in handling the data needs of organizations, are prime examples of these volatile companies. In the nineties we witnessed their growth from small businesses into multi-billion dollar giants. No wonder investors were attracted. In 1998 it was easy for such companies to raise as much money as they wanted. But now, investment funds have dried up. Why? And more importantly, is there a way to reverse the trend? This book gives the answers.

World Class Supply Management by David N. Burt, Donald W Dobler, Stephen Starling

The best-selling textbook in purchasing and supply management through several editions, this book presents a practical framework for students to apply how firms actually manage the enterprise-wide functions of purchasing and supply in today's business environment. This edition represents a complete and thorough revision of the book, now explaining purchasing and supply management in the context of the supply chain, which has begun to dominate the literature in the field. World Class Supply Management: The Key to Supply Chain Management, Seventh Edition, reflects that change in focus, right down to the title (formerly called, more traditionally, Purchasing and Supply Management; now with the subtitle that specifically references the book's increased focus on supply-chain issues). New chapters have been added to the beginning and end of the text, to frame the new discussion of supply chain issues. The book has also been thoroughly updated to reflect the realities of purchasing and supply management in the digital age.

Lean Six Sigma : Combining Six Sigma Quality with Lean Production Speed by Michael L. George

Introduction to the Theory of Constraints (TOC) Management System by Jr, Thomas B. McMullen

All these books, plus more is available at ISCEA (India) operation. Write to us if you are interested in purchasing them. These books are also available at most university and public libraries.

If my question is not in this list, whom should I contact?

Call, Anna Tanczos, ISCEA Member Services Manager, at 440.376.0222(USA)
or e-mail your question(s) to anna@iscea.com

You can also write to us at:

ISCEA
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Beachwood, OH 44122
USA

